



# Growth

We are all continuously learning and developing what we do and how we operate in order to improve and enhance every aspect of our business.

**Growth for MBP Solutions isn't only about being able to handle more biological by-products for more clients in more territories and markets and increasing our overall scale and efficiency of our operations. Growth, for us, embraces knowledge, relationships, systems, processes, culture - doing everything we possibly can to make ourselves stronger and better.**

## Personal growth

The very first item we have in our strategic plan is about our people; how we attract, retain, develop and recognise the talent we need.

We are putting MBP Solutions' five key values - Integrity, Diversity, Innovation, Growth and Sustainability - at the core of everything we do to help us ensure we have an inclusive workplace with equal opportunities and an attractive and competitive work package. We have a sustainable, international business model that embraces technology. We are investing heavily in training to enable new employees to acquire the necessary skills so they can quickly contribute positively and effectively; and to ensure existing employees can continue to work efficiently, update their skills and maintain the highest levels of quality. And we are working hard to help everyone understand they are part of a global, intelligent and caring business that is committed to supporting the UN Sustainable Development Goals.

## Business growth

MBP Solutions' strategic plan also sets out in considerable detail how we intend to grow our business and what we need to do to be successful on a sustainable basis.

We are putting in place a robust, integrated and standardised **digital platform** as an essential requirement to support our growth. This will enable us to improve

the value and efficiency of our entire supply chain and the way we can interact with our suppliers, customers, transporters and other service providers and business partners.

A strong digital platform - one using established and proven information systems such as Sharepoint, Teams, Email, Zoho CRM, BCentral and data warehousing - will help us improve the way we collect data, integrate information and report on performance.

It will also support full traceability and transparency across all aspects of our business.

We are also clear that our growth will come from having a **precise focus** to what we do and where we do it. We will be a global company that concentrates on specific areas - notably biogenic oils and related by-products - where we know we can add value to the supply chain and help to grow a circular, bio-based economy.

**Our unique OMBP service** is a major engine of growth, especially as we extend our global reach and more clients recognise the advantages of outsourcing their biological waste products as the global economy shifts to a low carbon economy and net-zero future by 2030.

